



### COMPANY PROFILE

Fostering an improved business and value adding environment.

# About us

ACCOUNTING AND FINANCIAL MANAGEMENT
TAXATION & TAX PLANNING
INTERNAL AUDIT & RISK MANAGEMENT SERVICES
MANAGEMENT CONSULTANCY
BUSINESS PLANS AND FINANCIAL PROPOSALS
COMPANY FORMATION AND SECRETARIAL
BUSINESS AND TRADE LICENSES
WORK & RESIDENT PERMITS
STRATEGIC PLANNING

Impact 200 Network (Pty) Ltd, as a company, was incorporated in Botswana in April 2000 under company registration number C0.2000/1638. The company trades under a registered name – Impact Business Consultants.

#### The company provides the following specialist services:

• Accounting, Tax & Financial Management:

The consultants have vast experience in setting up computerized accounting and management information systems. They also pride themselves in having expertise in taxation and tax planning for both companies and individuals, internal audit, risk assessment and management.

• Company registration & Secretarial Services:

We register new companies, trade names and advise clients on Companies Act requirements, and preparation and submission of annual returns to the Registrar of Companies (CIPA). We stock a number of shelf companies which we make available for clients to choose from in order to speed up business startups.

• Strategic Planning:

We assist businesses in Strategic planning, succession planning and leadership development. We train business executives on how to formulate long-term plans for their businesses. Our consultants are able to apply their experiences in different types of businesses.

We advise and assist clients on requirements for business licensing, bank account opening and general business management. For foreign investors, we assist with applications for work and resident's permits

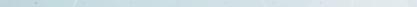
Training and Accounting Software Services

We pride ourselves in providing quality training in the following:

- Finance for Non-Financial Managers
- Accounting packages: Quick Books, Pastel, Legal Management Systems (LMS) software for Legal firms.

We are accredited qualified trainers of Quick Books and LMS in Botswana. We also supply and support these accounting programs.

We currently operate from Unit 103, Central Square, Plot 54354 New CBD, Gaborone. We have a staff complement of Nine full-time staff including support staff. We also hire a number of part-time trainees/consultants from time to time depending on need.

















### **CONSULTANCIES UNDERTAKEN**

The company has over the past fifteen years successfully undertaken a number of consultancy assignments

We were contracted to assist Botswana International University of Science and Technology (BIUST) over a 22 months period. This assignment involved preparation of financial statements and facilitation of audit covering the period March 2014 to 2017. This consultancy was done in conjunction with Deloitte Botswana.

#### We:

• successfully completed an assignment with Boteti Mining – a diamond mining company in Letlhakane, in Finance and Administration management for about three months.

• have provided Accounting, Financial and Administrative services to Minchin & Kelly (Botswana), a renowned law firm in Botswana for over five years.

- have managed funds on behalf of The Development Bank of Southern Africa (DBSA) in South Africa through Southern Africa Trust (SAT) for SADC C NGO as the beneficiary for one year.
- provided accounting and secretarial services to E Botswana (television company).
- have set up Accounting and management of information systems for SADC Council for Non Governmental Organizations (SADC-CNGO) and provision of accounting services.
- have conducted an internal audit investigation and ATM reconciliations for Botswana Building Society.

• have facilitated training in Finance for Non-Financial Managers for BOCONGO (Botswana Council for Non-Governmental Organizations) and SAIMED in Botswana, Zambia and Malawi.

 have set up an Accounting and Procedures manual, Systems design, and provided accounting services for SAIMED (Southern Africa Institute of Media Entrepreneurs Development), The Botswana Red Cross and Botswana Couriers among other companies.

• were engaged by the International Federation for Red Cross (IFRC) to clear the 2-year Accounting backlog, preparation of financial statements and audit facilitation for the Botswana Red Cross Society. We also developed an Accounting and Procedures manual for the organization.

• have done loans and investments reconciliation and accounting backlog for Botswana Savings Bank for a two-year period.

• have handled Accounting backlog for the Central District council in Serowe (Local Authority Accounting) over a two-year period.

• have prepared financial statements, reviewed accounting system and developed a Financial and Accounting Manual, installed Pastel Accounting Software, trained and implemented the computerized accounting system for Serowe Printers Co-operative Society

• We are an approved distributer and support provision of Quick Books Accounting software and (LMS), a legal management system for law firms.

## CORE CONSULTANTS & STAFF

In addition to the in-house staff complement, Impact Business Consultants has a network with an array of adjunct consultants depending on the need.



#### HAROLD KACHAJE - (Managing Partner)

In the consulting business, he has hands on experience in accounting, company secretarial, tax planning, internal audit and risk management, and training in business and financial management, entrepreneurial skills and financial services for donor funded projects (NGOS). He has also facilitated training workshops in the field of Finance for Non-Financial Managers in Zambia, Malawi and Botswana.

Harold Kachaje is a Fellow of The Chartered Association of Certified Accountants (FCCA) and The Botswana Institute of Chartered Accountants – BICA (FCA (Bots) with more than twenty-seven years post qualification experience. He has served as a member of the SMME committee of The Botswana Institute of Chartered Accountants for over three years. In addition, Mr. Kachaje served as the Vice President of the ACCA Botswana Branch Executive Committee looking after member affairs for a total of six years. While in Botswana, he worked for Botswana Building Society for five years as a Finance Manager. Prior to this, he worked for The Finance Corporation of Malawi, one of the leading Financial Institutions in the country as the Financial Controller.



#### DINA KACHAJE - (Business Admin & Management Consultant)

Holds an MBA from the University of Botswana and Bachelor of Education from the University of Malawi. Currently she is a lead consultant in Business Set up and Management, Personal Development, and General Business Administration.



#### SHANNON STEYN – (Senior Accountant)

Shannon has been with the company for over 8 years. She has vast experience covering various areas some of which include preparation of financial statements, tax computation and tax returns as well as training and support to organizations on different accounting software. Legal Management Systems, Quick-Books, Pastel and Payroll are a few of the systems which Shannon is efficient in using and training clients to use.

Shannon holds a Diploma in Management Accounting (CIMA) and is at an advanced stage in completing her CIMA professional qualification. Prior to CIMA, she completed her A 'levels in 2005 and qualified from Damelin with AAT qualification in 2010.

She also has experience in general office administration and preparation of business plans for bankable projects. In addition to having this sound knowledge and experience, Shannon is always ready to help clients, adding best value to their business.



#### GAOFENNGWE KESETSELEMANG (Senior Accountant)

Gaofenngwe is a professional accountant registered with The Botswana Institute of Chartered Accountants – BICA (AccTech). She Obtained her AAT qualification with The Botswana Accountancy College in 2008. She also holds a Diploma in Management Accounting (CIMA) in which she obtained in 2010 and also obtained a Certificate in Enterprise Risk Management in 2015. In addition she holds an Advanced Diploma in Taxation (Botswana tax) from The Botswana Accountancy College which she obtained in 2016. She is now studying towards a full CIMA qualification still with Botswana Accountancy College.

She started her career with Impact Business Consultants immediately after completing her AAT and has more than 9 years of work experience in the finance and accounting industry. She has over the years gained valuable accounting experience from dealing with various clients from different industries within the business community and has the ability to apply her accounting knowledge and experience to a diverse range of financial issues. Her expertise lies in the preparation of financial statements, cash-flow projections and tax (Income tax, VAT and Withholding tax), computation and preparation of business plans.

Ms. Kesetselemang has extensive knowledge in using and conducting training on the use of computerized accounting systems such as QuickBooks, Pastel, Legal Management Systems (LMS) for legal firms and ACCPAC.



#### LEEMA BOND KUHLMANN (Accountant)

Leema has more than four years experience in a busy accounting office. He has over the years worked for audit firms which included Mazars and PricewaterhouseCoopers where he worked as an audit associate for the latter. He is able to prepare financial statements, Income tax, VAT and Withholding tax. He also provides customer care and ensures customers get all the necessary help.

He has experience in using computerized accounting systems such as Quick Books. Over and above that he trains clients on the use of Quick Books software.

He is currently pursuing ACCA qualification after having completed his Bachelor of Accountancy Degree at the University of Botswana in 2013.

He joined Impact Business Consultants in 2015 and his areas of service include;

- Management of client tax matters- Company Tax, VAT returns, PAYE, OWHT.
- Conducting training for clients on accounting software such as Quick Books.
- Preparation of books of accounts from source documents.

He has had exposure to different industries throughout his work tenure such as, Education, Pension Funds Schemes, Insurance & Medical.

### OTHER STAFF MEMBERS:

Bame Leene Accounts & Admin Officer

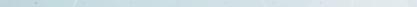
Margaret Dichaba Work, residence business permits Tshidi Dichaba Company secretarial Tshepang Gaseumakwe Receptionist

### A SAMPLE LIST OF SOME COMPANIES AND ORGANISATIONS THAT WE HAVE PROVIDED SERVICES TO:



### Other Clients include:

Central District council | Thusano Lefatseng Trust | ACTS Consulting Engineers | GAAM Associate –Quantity Surveyors | | Akheel Jinabhai & Associates – Law firm | Dr Setlhare Surgery | Dr. Mathews Surgery | The Mall Clinic | Minchin & Kelly Attorneys | Kamushinda Kaluzi Attorneys | Salbany & Torto Attorneys | Garekwe Attorneys | M & S Pump Installations | Gear Box Exchange | GMW motors | Dynamic Insurance Brokers | Briscoe Attorneys | Bayford & Associates | ETV Botswana | Makuyana Legal Practice | Africa Personnel (Botswana) Open Baptist Holdings & Open Baptist Church | Thabiso Tafila Attorneys Law Firm & Various other firms for accounting and tax consultancies



















### **CONCLUDING REMARKS**

Impact Business Consultants is a professional one stop service provider offering services inluding: setting up of a company, establishment of business systems, accounting, due diligence, returns filing and government compliance checks.

Many of our clients have found it much easier to set up and run their business establishments in Botswana due to the excellent services we provide resulting from our many years of experience. We make it look so simple and leave clients happy. Our Motto is "Adding value to your business".

# Our Team



### CONTACT US:

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